WEEKLY TEA MARKET REPORT SALE NO: 21 - 01ST/ 02ND JUNE 2021

ORDER OF SALE

<u>EXESTATE</u>	LG Large Leaf LG Small Leaf/BOPIA/Premium	High & Medium/Off Grade/Dust
1. Eastern Brokers Ltd	Mercantile Produce Brokers (Pvt) Ltd	Forbes & Walker Tea Brokers (Pvt) Ltd
2. John Keels PLC	Bartleet Produce Marketing (Pvt) Ltd	Eastern Brokers Ltd
3. Bartleet Produce Marketing (Pvt) Ltd	Lanka Commodity Brokers (Pvt) Ltd	John Keels PLC
4. Ceylon Tea Brokers PLC	John Keels PLC	Ceylon Tea Brokers PLC
5. Lanka Commodity Brokers (Pvt) Ltd	Ceylon Tea Brokers PLC	Bartleet Produce Marketing (Pvt) Ltd
6. Asia Siyaka Commodities PLC	Eastern Brokers Ltd	Asia Siyaka Commodities PLC
7. Forbes & Walker Tea Brokers (Pvt) Ltd	Asia Siyaka Commodities PLC	Lanka Commodity Brokers (Pvt) Ltd
8. Mercantile Produce Brokers (Pvt) Ltd	Forbes & Walker Tea Brokers (Pvt) Ltd	Mercantile Produce Brokers (Pvt) Ltd

At this week's sale 10,404 lots totalling 6,040,849 kgs were on offer. The breakdown is as follows:

	LOTS	QUANTITY
Ex Estate	784	900,725
Main Sale - High & Medium	1,626	847,249
Low Grown - Leafy	1,991	914,161
Low Grown - Semi Leafy	1,615	825,404
Low Grown - Tippy	1,642	882,220
Premium Flowery	235	43,227
Off Grades	2,087	1,177,361
Dust	424	450,502
TOTAL	10,404	6,040,849
Re - Prints	723	379 071

Buyers Prompt: 08/06/2021 Sellers Prompt: 09/06/2021

QUALITY

Overall, quality continued to show a further decline this week.

Page 2

COMMENTS

Sale No. 21 which was concluded today was a restricted sale on account of the intervening Vesak holidays and comprised of approximately 6.0 M/Kgs. Good teas in almost all categories continued to sell at firm to dearer rates, whilst the others were irregularly easier.

Covid-19 related issues continue to be a challenge for the smooth functioning of the tea trade with restricted work schedules, low productivity due poor staff turnout, restricted movement of cargo owing to the non-availability of vessels on a regular basis and the congestion in the warehouses as a consequence - no doubt these factors would have taken a toll on prices.

Ex-Estate offerings comprised of 0.9 M/Kgs. Overall quality of teas on offer showed a general decline and consequently, a larger weight of teas comprised of a fair average quality/plainer teas. The limited availability of better teas, both BOP/BOPF's, sold at firm to dearer rates with select invoices appreciating Rs. 30-50 per kg - indeed encouraging. Teas in the Below Best and Plainer categories continued to weaken further primarily following quality and its increased availability. Nuwara Eliya BOP/BOPF's sold well considering the available quality perhaps owing to its limited availability. From the Uva/Uda Pussellawa regions, teas in the higher price bracket continued to weaken following quality, whilst the plainer poor leaf types 'tea for price category' remained more or less firm.

High and Mid Grown CTC teas which have over the past several weeks declined quite significantly in value were barely maintained and sold around last week's levels with prices ranging between Rs. 470-490 per kg for a greater majority of the offerings. However, select invoices with reasonable leaf structure and coloury/bright liquors were often absorbed at dearer rates once again perhaps due to its limited availability. Low Growns continued to sell around last with price fluctuations reflective of quality variances.

Low Growns comprised 2.6 M/Kgs in the Leafy/Semi Leafy and Tippy catalogues. There was fair demand for well-made teas, whilst the others met with less interest.

Well-made OP1/BOP1's were firm, whilst the others declined following quality. A range of well-made OP/OPA's met with improved demand, whilst the others and poorer sorts declined. Better PEK/PEK1's were fully firm to dearer, whilst a range of bolder varieties met with improved demand. Others and poorer sorts declined substantially.

In the Tippy catalogues, a few select Best FBOP's were firm, whilst the balance together with Best were marginally easier, Below Best and teas at the bottom declined following quality. Few Select Best FF1's too sold around last levels, balance together with Best were easier. However, cleaner Below Best were firm on last, whilst the balance declined following quality.

In the Premium catalogue, very Tippy teas continued to attract good demand. Best and cleaner Below Best appreciated, whilst the balance were irregular following quality.

NATIONAL TEA SALE AVERAGES - MAY 2021

National average for the month of May 2021 totalled Rs. 609.52 (USD 3.12) vis-à-vis Rs. 627.41 (USD 3.21) of April 2021, showing a decrease of Rs. 17.89 month on month. In comparison to Covid-19 enhanced highest ever recorded average of Rs. 697.57 (USD 3.76) for May 2020, shows a decrease of Rs. 88.05 (USD 0.64) YOY.

In analysing the respective elevational averages - High Growns, totalling Rs. 579.75 (USD 2.96) for May 2021, have recorded a significant decrease of Rs. 40.48 month on month vis-à-vis Rs. 620.23 (USD 3.17) of April 2021. However, when compared to the May 2020 average of Rs. 645.41 (USD 3.48), a decrease of Rs. 65.66 is recorded YOY. Mediums, averaging Rs. 550.18 (USD 2.81) for May 2021, have recorded a decrease of Rs. 21.12 vis-à-vis Rs. 571.30 (USD 2.92) of April 2021. In comparison to the May 2020 average of Rs. 599.60 (USD 3.23), shows a decrease of Rs. 49.42 YOY. Low Growns, totalling Rs. 640.34 (USD 3.27) for May 2021, recorded a decrease of Rs. 06.05 vis-à-vis Rs. 646.39 (USD 3.31) of April 2021. Here again, the average shows a significant decrease of Rs. 104.18 YOY when compared to Rs. 744.52 (USD 4.01) of May 2020.

The January-May 2021 cumulative national average of Rs. 637.00 (USD 3.29), records an increase of Rs. 04.61 (decrease of USD 0.16) vis-à-vis Rs. 632.39 (USD 3.45) of January-May 2020.

High Growns for the period January-May 2021 of Rs. 610.18 (USD 3.15) have shown an increase of Rs. 20.59 vis-à-vis Rs. 589.59 (USD 3.21) of January-May 2020. Mediums averaging Rs. 577.03 (USD 2.98) have shown an increase of Rs. 20.42 vis-à-vis Rs. 556.61 (USD 3.03) of January-May 2020. Meanwhile, Low Growns totalling Rs. 663.30 (USD 3.42) for January-May 2021 have shown a decrease of Rs. 06.57 vis-à-vis Rs. 669.87 (USD 3.65) of January-May 2020. A detailed report is on Page No. 8.

Page 3

MARKET

Better teas - improved demand, whilst the others met with fair demand at easier rates following quality

HIGH GROWN TEAS

BOP

Best Western's - Select invoices gained Rs. 30-50 per kg and more following special inquiry, whilst the others were firm and Rs. 20-30 per kg easier. In the Below Best category, teas in the higher price bracket declined Rs. 20-30 per kg, whilst the others together with teas at the lower end of the market were Rs. 10-20 per kg lower. Nuwara Eliya's - Select Best invoices were substantially dearer, whilst the others were Rs. 20-30 per kg dearer. Uda Pussellawa's - Better teas were Rs. 20-30 per kg easier following quality, whilst the others were firm. Uva's declined Rs. 20-40 per kg.

BOPF

Best Western's - Select Best invoices gained Rs. 30-50 per kg, whilst the others were irregular following quality. Teas in the Below Best category were irregular. Plainer clean leaf teas were firm and Rs. 10-20 per kg easier, whilst a range of poor leaf teas declined further. Nuwara Eliya's - Better teas declined up to Rs. 50 per kg following quality, whilst the others were firm and dearer by a similar margin. Uda Pussellawa's - Better sorts were Rs. 20-40 per kg lower following quality, whilst the others were generally firm. Uva's - Better teas were firm and Rs. 20-40 per kg lower following quality, whilst the poorer sort sold around last week's levels.

OP/OPA

Well made OP/OPA's firm to marginally easier whilst others together with the teas at the lower end declined Rs. 20-30 per kg and more at times.

PEKOE/PEKOE1

A limited selection of Flavory PEK's that were available were irregularly easier following quality. Well made Orthodox leafy PEK/PEK1's easier Rs. 10-20 per kg whilst others were irregularly lower. Best Rotovane PEK's firm to irregularly lower whilst others declined Rs. 20 per kg and more.

FBOP/FBOPF1

A limited selection of Flavory FBOP's that were available were irregularly easier. Well made Orthodox FBOP's declined sharply following quality whilst others too were easier Rs. 10-20 per kg. Well made FF1's were firm to marginally easier. Others declined Rs. 10 - 20 per kg.

QUOTATIONS IN (Rs/kg)	<u>B</u> (<u>OP</u>	<u>BC</u>	<u>PF</u>	PEKOE	/ FBOP	<u>C</u>	<u>OP</u>	
Sale Date	24/25 MAY	<u>01/02 JUN</u>							
Best Westerns	580 - 680	600 - 760	630 - 690	630 - 710	660 - 800	640 - 780	530 - 700	510 - 580	
Below Best Westerns	520 - 570	520 - 580	580 - 620	570 - 610	610 - 640	600 - 620	430 - 520	440 - 500	
Plainer Westerns	480 - 500	470 - 500	560 - 570	530 - 560	420 - 600	400 - 580	380 - 410	380 - 420	
Nuwara Eliyas	550 - 770	590 - 980	570 - 700	600 - 650	520 - 1100	620 - 850	520 - 550	470	
Brighter Udapussellawas	510 - 570	500 - 560	520 - 590	510 - 570	620 - 750	640 - 730	510 - 540	480 - 550	
Other Udapussellawas	460 - 490	460 - 490	470 - 500	460 - 500	430 - 600	420 - 620	490 - 500	450 - 470	
Best Uvas	580 - 640	550 - 570	570 - 620	530 - 570	630 - 900	610 - 850	520 - 630	510 - 610	
Other Uvas	480 - 530	500 - 540	550 - 560	500 - 520	400 - 620	380 - 600	400 - 500	380 - 490	

MEDIUM GROWN TEAS

BOP Neat well-made leafy types were Rs. 20-30 per kg dearer, whilst the poorer sorts were

irregular and mostly unsold.

BOPF Better sorts Rs. 20-30 per kg lower, whilst the others were Rs. 10-20 per kg lower.

OP/OPA Well made OP/OPA's firm to marginally easier, whilst others together with the teas at the

lower end declined Rs. 20-30 per kg.

PEKOE/PEKOE1 Select best PEK/PEK1's easier Rs. 10-20 per kg whilst others together with the teas at the

lower end were irregularly lower.

FBOP/FBOPF1 Well made FBOP's declined sharply following quality whilst others too were easier Rs. 10-20

per kg. Well made FF1's were firm to marginally easier. Others declined Rs. 10 - 20 per kg.

QUOTATIONS IN (Rs/kg)	<u>BOP</u>		<u>BOPF</u>		PEKOE / FBOP		<u>OP</u>	
Sale Date	24/25 MAY	<u>01/02 JUN</u>						
Good Mediums	650 - 850	680 - 750	550 - 580	N/A	660 - 1000	640 - 890	510 - 640	490 - 650
Other Mediums	500 - 520	490 - 510	500 - 540	490 - 530	420 - 640	400 - 630	380 - 480	380 - 460

Contd...4

Page 4 Page 4

UNORTHODOX TEAS

<u>HIGH GROWN</u> BP1s - Irregular. PF1s - Few select invoices were Rs. 20-30 per kg dearer, whilst the others

were irregular following quality.

MEDIUM GROWN BP1s - Gained up to Rs. 50 per kg. PF1s - Brighter sorts were up to Rs. 50 per kg dearer,

whilst the others were firm to marginally dearer.

LOW GROWN BP1s - Irregular. PF1s - Firm and Rs. 10 per kg dearer.

QUOTATIONS IN (Rs/kg)	<u>B</u> 1	<u>P 1</u>	<u>PF 1</u>			
Sale Date	24/25 MAY	<u>01/02 JUN</u>	24/25 MAY	<u>01/02 JUN</u>		
High Grown	N/A	N/A	460 - 610	470 - 630		
Medium Grown	440 - 480	460 - 520	470 - 530	450 - 620		
Low Grown	570 - 590	600	520 - 700	500 - 710		

OFF GRADES

FGS1/FGSBest varieties declined Rs. 10-20 per kg and more at times, whilst Below Best and poorer

sorts were firm to easier. Low Growns- Best varieties were firm on last levels, whilst others

were firm to lower. CTC's in general were firm on last levels.

BROKENSBM's - In general declined Rs. 10-20 per kg. BP's - Few Select Best invoices were firm on

last, whilst others were irregular.

BOP1ABest varieties maintained. The bolder varieties remained firm on last, whilst select invoices

were Rs.10-20 per kg dearer. The Below Best varieties were firm at the start of the sale but faced a downward trend as the sale progressed. Poorer sorts were lower Rs. 10-20 per kg

QUOTATIONS IN (Rs/kg)	<u>HI</u>	<u>GH</u>	<u>MEDIUM</u>		LOW	
Sale Date	24/25 MAY	<u>01/02 JUN</u>	24/25 MAY	<u>01/02 JUN</u>	24/25 MAY	<u>01/02 JUN</u>
Better Fannings (Orthodox)	530 - 590	490 - 560	500 - 520	470 - 520	490 - 520	480 - 520
Better Fannings (CTC)	N/A	480	460	450 - 470	510	510
Other Fannings (Orthodox)	470 - 510	420 - 480	460 - 500	460 - 490	350 - 470	320 - 470
Other Fannings (CTC)	430	440	430	420 - 450	360 - 450	370 - 440
Good Brokens	470 - 520	450 - 580	500 - 570	470 - 640	500 - 680	480 - 610
Other Brokens	370 - 430	370 - 440	360 - 430	340 - 430	330 - 430	330 - 420
Better BOP1As	420 - 480	400 - 460	440 - 540	400 - 480	470 - 660	410 - 690
Other BOP1As	370 - 400	350 - 380	380 - 420	360 - 380	370 - 460	360 - 390

DUSTS

<u>**DUST1**</u> Overall Dust market met with firm to lower demand where invoices following better quality

gained improved prices. Select Best and Best Western Dust1's gained Rs. 5-10 per kg whilst remaining were firm at most times. Low Grown Dust/Dust1's remained firm. CTC's gained

Rs. 20-30 on average or more at times following improved demand.

<u>**DUST**</u> Secondary Dust sold at last levels or otherwise slightly lower by Rs. 10-15 per kg of more at

times. CTC's & Low Grown varieties sold at last levels.

QUOTATIONS IN (Rs/kg)	<u>HI</u>	<u>GH</u>	<u>MEDIUM</u>		<u>LOW</u>	
Sale Date	24/25 MAY	<u>01/02 JUN</u>	24/25 MAY	<u>01/02 JUN</u>	24/25 MAY	<u>01/02 JUN</u>
Better Primary Dust (Orthodox)	520 - 840	480 - 860	490 - 560	470 - 530	540 - 670	540 - 630
Better Primary Dust (CTC) P. Dust	450 - 470	550 - 630	500 - 540	530 - 580	630 - 780	630 - 740
Below Best Primary Dust (Orthodox)	470 - 520	450 - 510	450 - 500	450 - 500	460 - 500	440 - 480
Other Primary Dust (CTC) P. Dust	460 - 480	470 - 520	450 - 500	460 - 520	460 - 540	440 - 510
Other Primary Dust (Orthodox)	410 - 450	380 - 430	380 - 420	360 - 400	420 - 470	420 - 450
Better Secondary Dust	460 - 530	440 - 520	400 - 460	380 - 440	420 - 470	410 - 460
Other Secondary Dust	380 - 440	370 - 420	360 - 390	340 - 370	360 - 430	340 - 410

^{*} Note. High & Medium quotations are a combination of **HIGH GROWNS** (Western High and Uva High) **MEDIUM GROWNS** (Western Medium and Uva Medium).

Contd...5

Page 5 Page 5

LOW GROWN TEAS

FBOP/FBOP1 Few select Best FBOP's were firm. Balance together with Best were marginally easier. Below Best

and teas at the bottom declined following quality. FBOP1's in general easier.

<u>BOP</u> A few select best BOP's were firm. Balance together with Best were lower. Cleaner Below Best

sold around last levels. Balance declined following quality.

<u>BOP1</u> Select Best BOP1's were fully firm on last, whilst others and poorer sorts, though irregular were

firm.

OP1 Select Best OP1's declined, whilst a range of clean/Below Best varieties were fully firm to

selectively dearer. Teas at the bottom end declined.

OP Select Best together with improved Below best varieties were fully firm to selectively dearer,

whilst others and poorer sorts were irregular and mostly lower following quality.

OPA A range of Select Best OPA's together with a selection of improved Belew Best varieties

maintained, whilst others and poorer sorts were irregular and mostly lower.

PEKOE Select Best PEK/PEK1's were fully firm to selectively dearer, whilst a range of improved bold

 $PEK's\ met\ with\ improved\ demand.\ Others\ and\ poorer\ sorts\ declined\ substantially.$

BOPF In general firm.

FBOPF/FBOPF1 Very Tippy teas continued to attract good demand. Best together with cleaner below best were

firm on last. Balance were easier following quality. Few select Best FF1's were firm. Balance together with Best were easier. However, cleaner Below Best were fully firm. Balance were lower

following quality.

QUOTATIONS IN (Rs/kg)	SELEC	T BEST	<u>BF</u>	<u>EST</u>	BELOV	<u> V BEST</u>	OTI	HERS	
Sale Date	24/25 MAY	<u>01/02 JUN</u>	24/25 MAY	<u>01/02 JUN</u>	24/25 MAY	01/02 JUN	24/25 MAY	01/02 JUN	
FBOP 1	820 - 850	800-850	680 - 740	670-720	550 - 630	540-600	480 - 520	460-500	
FBOP	900-1100	880-1100	820 - 860	820-850	630 - 700	630-670	480 - 520	450-500	
BOP 1	930-1500	930-1400	920 - 930	920 - 930	900 - 920	900 - 920	560 - 680	560 - 680	
BOP	780 - 800	780-800	730 - 750	720-740	550 - 630	530-620	460 - 520	440-500	
BOPF	650 - 700	650-670	520 - 560	520-550	480 - 500	480-500	460 - 470	460-470	
FBOPF (TIPPY)/FBOPF SP	2300-2900	2300-2900	950-1250	950-1300	680 - 750	700-770	600 - 650	600-660	
FBOPF 1	810 - 850	800-850	740 - 760	720-750	540 - 640	520-630	450 - 520	440-480	
FBOPF	900-1000	900-1000	740 - 780	740-780	540 - 600	550-600	470 - 530	470-520	
OP 1	1500-1950	1350-1450	1500-1550	1300-1350	1470-1500	1270-1300	580 - 620	580 - 620	
OP	770 - 870	770 - 890	750 - 770	750 - 770	740 - 750	740 - 750	550 - 600	550 - 600	
OPA	850-1020	850-1000	800 - 850	800 - 850	700 - 750	700 - 750	450 - 650	450 - 650	
PEKOE	850-1400	850-1550	660 - 840	660 - 840	580 - 650	580 - 650	520 - 570	520 - 570	
PEK 1	870-1250	870-1250	740 - 860	740 - 860	630 - 730	630 - 730	560 - 620	560 - 620	

Page 6 Page 6

TOP P	RICES IN (RS/K	GS) - SA	ALE OF 01S	T/ 02ND JUN	VE 202	21
WESTERN MEDIUM	ſ			UVA MEDIUM			
Uplands	BOP		760.00	Maratenne	BOP		710.00
Nayapane	BOP		750.00	Shawlands	BOPSp	@	700.00
Imoolpittia	BOP	<u>@</u>	730.00	Sarnia Plaiderie	BOPSp	<u>@</u>	700.00
Doombagastalawa	BOPSp	<u>@</u>	750.00	Halpewatte Uva	BOPSp		700.00
Uplands	BOPF/BOPFSp	0	570.00	Dickwella	BOPF/BOPFSp	(a),	750.00
Nayapane	BOP1		900.00	Halpewatte Uva	BOP1	0	850.00
Dartry Valley	FBOP/FBOP1	<u>@</u>	890.00	Dickwella	BOP1	<u>@</u>	830.00
Harangalla	FBOP/FBOP1	<u>a</u>	880.00	Sarnia Plaiderie	FBOP/FBOP1		820.00
Craighead	FBOPF/FBOPF1	<u>a</u>	890.00	Halpewatte Uva	FBOP/FBOP1		820.00
Harangalla	FBOPF/FBOPF1	<u>a</u>	840.00	Dickwella	FBOP/FBOP1	<u>@</u>	810.00
Dartry Valley	FBOPF/FBOPF1	<u>a</u>	830.00	Dickwella	FBOPF/FBOPF1		750.00
Craighead	OP/OPA	(a)	650.00	Dickwella	OP/OPA	<u>@</u>	650.00
Dartry Valley	OP1	<u>a</u>	720.00	Shawlands	OP/OPA	<u>a</u>	640.00
Orange Field	OP1		720.00	Telbedde	OP1	@	960.00
Uplands	PEK/PEK1		920.00	Sarnia Plaiderie	PEK/PEK1	@	850.00
WESTERN HIGH				Dickwella	PEK/PEK1	<u>@</u>	840.00
Somerset	BOP	@	760.00	UVA HIGH			
Bearwell	BOP	<u>a</u>	730.00	Aislaby	BOP		750.00
Somerset	BOPSp	<u>a</u>	650.00	Craig	BOPSp		660.00
Queensberry	BOPSp	<u>a</u>	650.00	Spring Valley	BOPSp	@	650.00
Somerset	BOPF/BOPFSp	<u>a</u>	710.00	Spring Valley	BOPF/BOPFSp	w.	670.00
Great Western	BOPF/BOPFSp	<u>a</u>	710.00	Aislaby	BOP1	@	840.00
Torrington	BOP1	<u>a</u>	710.00	Glennanore	BOP1	<u>a</u>	810.00
Inverness	FBOP/FBOP1	w	780.00	Aislaby	FBOP/FBOP1	<u>a</u>	830.00
Inverness	FBOPF/FBOPF1		870.00	Glennanore	FBOPF/FBOPF1	<u>a</u>	720.00
Torrington	OP/OPA	(a)	580.00	Aislaby	FBOPF/FBOPF1	w	720.00
Venture	OP1	w	700.00	Glennanore	OP/OPA	(a),	610.00
Weddemulla	PEK/PEK1		790.00	Aislaby	OP1	w	850.00
	I EK/I EKI		770.00	Mount Uva	PEK/PEK1		850.00
NUWARA ELIYAS							020.00
Mahagastotte	BOP	@	980.00	UNORTHODOX HI			
Lovers Leap	BOP		980.00	Dunsinane CTC	PF1		630.00
Kenmare	BOPF/BOPFSp	@	620.00	Mount Uva CTC	BP1		400.00
Court Lodge	FBOP/FBOP1	@	850.00	UNORTHODOX M	EDIUM		
Court Lodge	OP/OPA	@	600.00	Delta CTC	PF1		620.00
UDAPUSSELLAWAS				New Peacock	BP1		520.00
Mooloya	BOP		560.00				020.00
Blairlomond	BOP	(a)	540.00	UNORTHODOX LO			
Luckyland	BOPSp	•	510.00	Hingalgoda CTC	PF1		710.00
Mooloya	BOPF/BOPFSp		570.00	Ceciliyan CTC	BP1		600.00
Gampaha	FBOP/FBOP1		710.00	Ceciliyan CTC	BPS		600.00
Gordon	FBOP/FBOP1	<u>@</u>	650.00	PREMIUM FLOW	ERY		
Gordon	FBOPF/FBOPF1	<u>@</u>	690.00	Garden Leaf	FBOPFSp		3,000.00
Delmar	FBOPF/FBOPF1	<u>a</u>	660.00	Sirimewana	FBOPFExSp		3,050.00
Gampaha	FBOPF/FBOPF1	0	660.00	Berubeula	FBOPFExSp1		2,300.00
Gampaha	OP/OPA		550.00	DUCTC	•		
Gordon	OP/OPA	<u>@</u>	510.00	DUSTS Mattalan III	DI ICT1		060.00
Gonapitiya	OP/OPA	(a)	510.00	Mattakelle	DUST1		860.00
Delmar	OP1		520.00	Ceciliyan CTC	PDUST		740.00
Gampaha	PEK/PEK1		730.00	OFF GRADES			
LOW GROWNS				Kotiyagalla	FGS/FGS1		560.00
	BOP		1,200.00	Drayton	FGS/FGS1		560.00
Golden Garden Peak Paradise			1,200.00	Hingalgoda CTC	PFGS		510.00
Peak Paradise Pothotuwa	BOPSp BOPF	@	670.00	Dunsinane CTC	PFGS	@	480.00
Ihalapanapitiya	BOPFSp	w	850.00	Ihalapanapitiya	BM		590.00
Pothotuwa	FBOP	(a)	1,250.00	Dickwella	BP		640.00
Kiruwanaganga	FBOP	@ @	1,230.00	Golden Garden	BOP1A		690.00
Sunrise	FBOP	w	1,200.00				
Green House	FBOP		1,200.00				
Hidellana	FBOP1		1,160.00				
Ceciliyan	FBOP1		1,080.00				
Garden Leaf	FBOP1	@	980.00				
Himara	FBOPF	w	1,140.00				
Ruhunuputha Tea	FBOPF		1,100.00				
Ceyenta	FBOPF	@	980.00				
Gunawardane	FBOPF	•	980.00				
Sihara	FBOPF1		1,250.00				
New South Coop	FBOPF1		980.00				
Pothotuwa	FBOPF1	@	940.00				
Ransegoda	FBOPF1	\circ	940.00				
Pothotuwa	BOP1	@	1,400.00				
Pothotuwa	OP1	<u>a</u>	1,450.00				
New Vithanakande	OP1	\circ	1,450.00				
Sunrise	OP		890.00				
Liyonta	OPA		1,000.00				
Lakvinka	PEK		1,550.00				
Matuwagalla Super	PEK1		1,250.00				
		Brokers	,	*All Time Record P	Price * Equal All Tim	e Record	Price
			` '		- 01ST/ 02ND HINE		

Page 7 Page 7

QUANTITY SOLD DURING THE PERIOD 24TH - 29TH MAY 2021		2020
ATE DDDVATE CALES	WEEKLY	TODATE
PRIVATE SALES 8,196	64,157	2,057,711
PUBLIC AUCTION 2,708	4,555,691	95,728,368

	2021	24TH - 29TH MAY 2021	_	2020
WEEKLY	TODATE		WEEKLY	TODATE
		PRIVATE SALES		
91,773	2,458,196		64,157	2,057,711
		PUBLIC AUCTION		
6,305,631	119,172,708		4,555,691	95,728,368
		FORWARD CONTRACTS		
55,760	620,330		4,160	52,240
		DIRECT SALES		
NIL	NIL	mam	NIL	319,930
		<u>TOTAL</u>		
6,453,164	122,251,234	DATE ENGLANDED ED OAK DDWAFE GALLE	4,624,008	98,158,249
		BMF EXCLUDED FROM PRIVATE SALE		
325,063	3,807,510		205,902	3,694,696

QUANTITY SOLD AND THE AVERAGE PRICE PER AUCTION

	<u>2021</u>			<u>2020</u>			<u>2019</u>		
SALE DATE	QTY <u>M/KG</u>	AV/PRICE RS	Approx <u>US\$</u> Equivalent	QTY <u>M/KG</u>	AV/PRICE RS	Approx <u>US\$</u> Equivalent	QTY <u>M/KG</u>	AV/PRICE RS	Approx <u>US\$</u> Equivalent
19TH MAY 2021	6.91	612.49	3.09	4.60	709.33	3.84	6.06	550.31	3.15
25TH MAY 2021	6.30	598.05	3.02	4.55	666.86	3.64	6.28	531.57	3.05

Source: Central Bank of Sri Lanka / Buying Rates

RATES OF EXCHANGE AS AT 02ND JUNE 2021

YEAR	US.DOL	STG.PD	YEN	EURO
2021	198.02	281.99	1.80	241.36
2020	183.51	226.94	1.69	203.37
2019	174.16	219.34	1.58	193.18

SRI LANKA RUPEE APPROX. PER UNIT OF CURRENCY

Source: Central Bank of Sri Lanka / Buying Rates

CROP AND WEATHER

For the period 24 - 30 May 2021

Western/Nuwara Eliya Regions

Bright mornings and evening showers were reported from the Western Region, whilst the Nuwara Eliya Region reported bright weather at the beginning of the week and showery conditions during the latter part of the week. Heavy showers are expected in the week ahead in both regions according to the Department of Meteorology.

<u>Uva/Udapussellawa Regions</u>

The Uva Region reported bright weather throughout the week, whilst a few sub-districts in the Udapussellawa Region reported overcast weather conditions together with rain in the evenings. The Department of Meteorology expects heavy showers in the Uva Region in the week ahead.

Low Growns

The Ruhuna Region reported dull and rainy weather, whilst sunny mornings and evening showers were reported in the Sabaragamuwa Region throughout the week.

Crop Intake

The Western and Nuwara Eliya regions maintained the crop intake, whilst the Uva and Udapussellawa regions reported a slight decrease. The Low Grown Region reported a slight increase in the crop intake.

Page 8 Page 8

PUBLIC AUCTION / GROSS SALE AVERAGES

SALE NO: 20

SALE OF: 24TH/ 25TH MAY 2021

	<u>2021</u>				<u>2020</u>			<u>2019</u>				
	WEEKLY		TOD	TODATE		WEEKLY		TODATE		WEEKLY		ATE
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD
Uva High Grown	533.36	2.69	575.75	2.97	570.95	3.12	557.79	3.04	458.25	2.63	501.05	2.90
Western High Grown	570.98	2.89	623.34	3.22	684.26	3.74	611.11	3.33	514.97	2.96	574.56	3.33
CTC High Grown	494.74	2.50	551.30	2.85	578.08	3.16	567.30	3.09	448.84	2.58	487.04	2.82
High Grown (Summary)	558.37	2.82	610.13	3.15	637.04	3.48	595.08	3.24	496.27	2.85	553.98	3.21
Uva Medium Grown	540.34	2.73	588.29	3.04	600.03	3.28	600.42	3.27	492.00	2.83	529.59	3.07
Western Medium Grown	522.98	2.64	570.03	2.94	549.20	3.00	534.39	2.91	448.92	2.58	491.34	2.85
CTC Medium Grown	484.88	2.45	529.81	2.73	510.35	2.79	506.83	2.76	427.27	2.45	446.67	2.59
Medium Grown (Summary)	528.58	2.67	575.35	2.97	567.77	3.10	555.05	3.03	463.31	2.66	501.80	2.91
Orthodox Low Grown	642.49	3.25	675.21	3.49	710.43	3.88	690.95	3.77	574.77	3.30	616.54	3.57
CTC Low Grown	499.28	2.52	522.56	2.70	525.99	2.87	470.61	2.57	405.41	2.33	423.24	2.45
Low Grown(Summary)	635.19	3.21	665.67	3.44	698.50	3.81	671.81	3.66	563.11	3.23	603.51	3.50
Total	598.05	3.02	638.99	3.30	666.73	3.64	636.11	3.47	531.63	3.05	577.43	3.35

Source: Oanda Exchange Rates

Source: MSL - Averages

MAY 2021 TOGETHER WITH THE CORRESPONDING AVERAGES FOR 2020 & 2019

	<u>2021</u>				<u>2020</u>			<u>2019</u>				
	MON	HTM	TODATE		MONTH		TODATE		MONTH		TODATE	
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD
Uva High Grown	555.75	2.84	577.47	2.98	604.39	3.26	560.83	3.06	470.46	2.68	506.13	2.85
Western High Grown	593.32	3.03	628.73	3.24	698.44	3.76	617.02	3.36	523.04	2.98	576.87	3.25
CTC High Grown	499.31	2.55	548.10	2.83	588.95	3.17	563.69	3.07	445.41	2.54	480.61	2.71
High Grown (Summary)	579.75	2.96	610.18	3.15	645.41	3.48	589.59	3.21	504.75	2.88	552.51	3.11
Uva Medium Grown	560.84	2.87	584.14	3.01	637.21	3.43	599.80	3.27	504.18	2.87	531.20	2.99
Western Medium Grown	538.58	2.75	569.42	2.94	571.08	3.08	535.60	2.92	453.13	2.58	490.61	2.76
CTC Medium Grown	498.95	2.55	529.65	2.73	530.67	2.86	506.01	2.76	435.20	2.48	446.29	2.52
Medium Grown (Summary)	550.18	2.81	577.03	2.98	599.60	3.23	556.61	3.03	473.13	2.69	503.08	2.84
Orthodox Low Grown	650.67	3.33	675.42	3.48	760.92	4.10	691.24	3.77	580.92	3.31	614.24	3.46
CTC Low Grown	511.49	2.62	521.93	2.69	554.78	2.99	470.66	2.56	406.21	2.31	422.60	2.38
Low Grown(Summary)	640.34	3.27	663.30	3.42	744.52	4.01	669.87	3.65	569.70	3.25	601.20	3.39
Total	609.52	3.12	637.00	3.29	697.57	3.76	632.39	3.45	539.55	3.07	574.90	3.24

Source: SLTB / Oanda Exchange Rates

Page 9 Page 9

BANGLADESH AUCTION

SALE OF - 31ST MAY 2021 (SALE NO 04)

CTC LEAF: 23,880 packages of Current Season & 700 packages of Old Season teas on offer met with a slightly better demand.

BROKENS: A few well made clean liquoring Brokens were in good demand and sold well following quality. However, Mediums met with fair interest and sold at slightly easier rates declining by Tk. 2/- to Tk.3/- per kg. Plain and BLF met with only a fair demand at lower rates and there were fair withdrawals.

FANNINGS: A small weight of coloury Fannings were well competed for and were generally firm to a touch dearer. Mediums saw fair demand but were a little easier. Plain and BLF teas saw some interest but were steady with some withdrawals.

CTC DUST: 6,632 packages of Current Season & 150 packages of Old Season teas on offer met with a strong demand. Good liquoring Dusts met with good competition and were fully firm to slightly dearer. Others also sold well at around last levels. Plain/BLF Dusts saw some interest and were about steady with fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Quality in general was on the plainer side. However, a few bright teas attracted fairly strong competition and sold quite well in line with quality. Blenders lent fair support whilst there was some interest from the Loose tea buyers. Dusts sold well.

Our catalogue (Sale 04): Avg: Tk 214.13, Sold 75.8% & (Sale 03) Avg: Tk 212.78, sold 75.6%.

QUOTATIONS	BROKENS		FANNINGS	
Large	2.33-2.39 nom	Best	2.47-2.53	
Medium	2.33-2.39	Good	2.41-2.45	
Small	2.34-2.41	Medium	2.29-2.36	
Plain	2.15-2.21	Plain	2.15-2.21	
BLF	2.03-2.11	BLF	2.03-2.11	

Courtesy - National Brokers Limited.

MALAWI AUCTION

SALE OF - 2ND JUNE 2021 (SALE NO. 22)

There was fair demand at generally firm rates for the 8780 packages on offer.

BP1 - Single invoice sold at 5USC below valuation.

PF1 - Better liquoring invoices were firm to 2USC dearer, lesser sorts declined by 5USC on last.

PD were generally neglected and where sold were firm on last.

D1 - Few available were firm to 4 USC dearer.

PF1SC were generally firm on last.

 $Secondaries\ were\ well\ supported\ at\ firm\ rates.$

Courtesy - Tea Brokers Central Africa Limited.

JAKARTA AUCTION

SALE OF - 2ND JUNE 2021 (SALE NO. 22)

A continuing less interest prevailed at irregularly rates for 6,740 packages on offer with remaining unsold teas.

ORTHODOX TEA

Good demand for cleaner lines & less interest for low mediums.

Best lines sold around last to occasionally dearer.

 $Medium\ lines\ sold\ around\ last\ and\ often\ unsold,\ while\ medium\ low\ and\ stalkier\ lines\ eased\ similar\ margin\ with\ remaining\ unsold.$

CTC TEA

Fair general demand. Better mediums brokens sold irregularly around last. Remainder firm to easier with poorer descriptions often unsold.

Courtesy - Sinar Maluku - Jakarta

GUWAHATI AUCTION

SALE OF - 2ND JUNE 2021 (SALE NO. 22)

Good demand. Good and better medium Assams firm to dearer. Medium Assams around last. BLF barely steady to dearer following quality. TCPL/HUL operating. Western India buyers active. North India buyers selective. Exporters very selective.

Courtesy - Associated Brokers Pvt. Ltd. Guwahati

COCHIN AUCTION

SALE OF - 1ST JUNE 2021 (SALE NO. 22)

CTC DUST

DEMAND : Good (83% sold)

 $MARKET: Lower\ by\ longer\ margin\ of\ Rs.5/-\ to\ 10/-\ and\ more\ and\ witnessed\ lot\ of\ withdrawal.$

BUYING PATTERN Good liquoring teas were well supported by Avt. Fair demand was forth coming from Kerala state civil supplies and Indcoserve. Kerala and upcountry buyers subdued and operated hand to mouth. Some export enquiry noticed at the bottom of the market and covered nominal quantity.

ORTHODOX DUST

DEMAND: Less (58% sold)

 $MARKET: Lower\ by\ Rs. 5/-\ to\ 7/-\ and\ witnessed\ some\ with drawal.$

 $BUYING\ PATTERN:\ Exporters\ absorbed\ the\ small\ quantity\ of\ orthodox\ dust\ sold.$

MOMBASA /KOLKATA AUCTION

The above market report details were not available at the time of printing this publication.

Page 10 Page 10

CROP STATISTICS IN (Mn/kgs)

					Todate	Todate	Todate	Difference +/-	
		2019	2020	2021	2019	2020	2021	2019 vs 2020	2020 vs 2021
Sri Lanka	Apr	21.8	20.8	29.5	97.0	74.5	104.1	-22.5	29.6
Bangladesh	Apr	6.11	2.37	3.93	8.64	4.19	5.92	-4.45	1.73
North India	Apr	70.5	23.8	51.4	134.5	57.6	100.5	-76.9	42.9
South India	Apr	14.0	11.3	19.6	53.5	113.5	173.3	60.0	59.8
Kenya	Mar	26.5	54.94	48.69	106.3	158.56	140.98	52.26	-17.58
Malawi	Mar	-	6.7	7.9	-	20.6	22.2	-	1.6

CATALOGUES

SALE NO. 23 - SCHEDULED FOR 15TH/16TH JUNE 2021

The Ex Estate catalogue closed on 28 May 2021 excluding violations. The Main sale catalogues too closed on 28May 2021 excluding violations.

SALE NO. 24 - SCHEDULED FOR 21ST/22ND JUNE 2021

The Ex Estate and Main sale catalogues are scheduled to close on 3 June 2021.

SALE NO. 25 - SCHEDULED FOR 29TH/30TH JUNE 2021

The Ex Estate and Main sale catalogues are scheduled to close on 10 June 2021.

The details of teas awaiting sale are given on the last page of this report.

Page 11 Page 11

DETAILS OF TEAS AWAITING SALE

SALE NO: 22 SCHEDULED FOR 08TH/ 09TH JUNE 2021

	LOT	QUANTITY kgs	LOW GROWN (CATALOGU	ES	
Ex Estate	1,015	1,193,499	Leafy	Closed on	20/05/2021	Violations Excluded
High & Medium	1,965	1,103,264	Semi Leafy	Closed on	20/05/2021	Violations Excluded
Leafy	2,287	1,111,906	Tippy	Closed on	20/05/2021	Violations Excluded
Semi Leafy	1,742	917,396				
Tippy	2,253	1,260,788	OTHER MAIN S	SALE CATA	<u>LOGUES</u>	
Premium Flowery	348	64,126	High & Medium	Closed on	20/05/2021	Violations Excluded
Off Grades	2,404	1,407,429	Dust	Closed on	20/05/2021	Violations Excluded
Dust	617	661,090	Premium Flowery	Closed on	20/05/2021	Violations Excluded
			Off Grades	Closed on	20/05/2021	Violations Excluded
TOTAL	12,631	7,719,498	BOP1A	Closed on	20/05/2021	Violations Excluded
Re-print	153	101,386	Ex Estate	Closed on	20/05/2021	Violations Excluded

No of Pkgs : 207,688

: 11,850 Pkgs - 641,497 kgs CTC

CTC : 11,850 PKgs - 041,777 Ngw SALE NO. 22 - SALE OF 09TH/10TH JUNE 2020

Re-print Lots : 382 **BUYERS' PROMPT** : 15/06/2021 SELLERS' PROMPT : 16/06/2021

: 6,641,175 kgs **Re-print Quantity** : 224,206 kgs Quantity

SALE NO: 23 SCHEDULED FOR 15TH/ 16TH JUNE 2021

	<u>LOT</u>	QUANTITY kgs	LOW GROWN CA	TALOGUES
Ex Estate	930	1,066,115	Leafy	Closed on 28/05/2021 Violations Excluded
High & Medium	1,980	1,084,429	Semi Leafy	Closed on 28/05/2021 Violations Excluded
Leafy	2,216	1,042,188	Tippy	Closed on 28/05/2021 Violations Excluded
Semi Leafy	1,905	977,300		
Tippy	2,078	1,126,194	OTHER MAIN SA	<u>LE CATALOGUES</u>
Premium Flowery	341	62.244	High & Medium	Closed on 28/05/2021 Violations Excluded
,	_	- ,	Dust	Closed on 28/05/2021 Violations Excluded
Off Grades	2,459	1,463,807	Premium Flowery	Closed on 28/05/2021 Violations Excluded
Dust	629	680,776	Off Grades	Closed on 28/05/2021 Violations Excluded
TOTAL	12,538	7,503,053		
_			BOP1A	Closed on 28/05/2021 Violations Excluded
Re-print	960	559,281	Ex Estate	Closed on 28/05/2021 Violations Excluded

No of Pkgs : 202,212

CTC : 10,670 Pkgs - 579,207 kgs

BUYERS' PROMPT : 22/06/2021 SELLERS' PROMPT : 23/06/2021 **SALE NO. 23 - SALE OF** 16TH/17TH JUNE 2020 : 1,011 Lots : 11,519 Re-print Lots

: 6,761,239 kgs **Re-print Quantity** : 438,308 kgs Quantity

SALE NO: 22 SCHEDULED FOR 08TH/ 09TH JUNE 2021

	ORDER OF SALE	Approximate Selling Time of F&W Catalogues			
EX ESTATE JK	LG Large Lea <u>Leaf/BOPIA/P</u> BC		High & Medium/Off Grade/Dust EB	08TH JUNE 2021 Semi Leafy Teas	04.00pm
BC	LC		JK	Tippy Teas	05.00pm
LC AS	JK CTB EB		CTB BC AS	Main Sale - High & Medium	05.00pm
FW MB	AS FW		LC MB	09TH JUNE 2021 Leafy Teas	08.00am
EB	MB		FW	Premium Flowery	10.00am
				Ex-Estate	10.45am
FW - Forbes & Wal	lker Tea Brokers (Pvt) Ltd	AS - Asia Siya	aka Commodities PLC	BOP1A	11.45am
JK - John Keells PLC MB		MB - Mercan	tile Produce Brokers (Pvt)Ltd	Off Grades	02.15pm
			ommodity Brokers (Pvt) Ltd Tea Brokers PLC	Dust	02.45pm
EB - Lasterii Broke	15 Liu	CID - CCylon	Tea Brokers I LC		